

Duane,

Thank you for your unexpected call this morning. I really didn't expect your answer would be so soon. I was in the police administration business for over 30 years. In addition, my position also centered around parking programs and transportation issues. Over the years, it began to cost more to build and maintain parking lots on our university campus. It was at this time that I turned toward alternative new ways to accomplish the parking problem. New commuter bus service was established and with a lot of convincing, we were able to get special concessions for bike riders who used the bus system. Racks were provided on every bus that serviced the University of Montana and the City of Missoula, Montana. Special parking and shelters were provided for the biking community. Additionally, officers in my department started using mounted bike patrols and segway units to cover the campus. We became partners with the bus service and provided an annual subsidy that allowed all faculty, staff and students to ride free anywhere the bus routes covered.

This brings me to my comments to you today. I purchased your Wentz 443-Arthur electric bike and I love it. I use it to get around town and I supplement the electric power with some pedal power of my own. The quality of your product is truly outstanding. The shock system, brake system and gearing system make riding both easy and fun. The paint job as well as the welding are both top shelf. The design and construction of the unit makes it like a mountain bike on steroids. This is one really tough package.

Seeing the website picture of the powder black model gave me an idea... Would your company ever consider doing a police model? With a few reflective labels and some of the new high tech police lighting and audio packages, you would have a Class A police patrol cruiser bike. Given the current economic issues of the country and the energy problems of fossil fuel, I feel that universities, colleges and local community law enforcement agencies would become a prime customer base for the Wentz. I feel that your bikes form the peak of the bell curve of new electric bicycles. At one end there are cheap want-a-bees that lack design, power, quality and durability. At the other end of the curve are the truly exotic machines that have all kinds of bells and whistles, but at \$2000 to \$8000+, who can afford one? And there at the middle of the bell curve is the Wentz line of electric bicycles. They are well made, they function well, they seem easy to maintain and their cost is well within reach of individuals and community agencies. Another item that I noticed was the Parts and Price list for each of the models. Replacement parts are easy to obtain and reasonable in cost. It seems your company really did their homework before putting your units on the market.

During my tenure as the University of Montana, Director of Public Safety, I had the honor to serve on the board of directors for the International Association of Campus Law Enforcement Administrators. (IACLEA) In 2004-2005 I served as the President of the association and watched our organization continue it's growth into a international organization of over 2000 member institutions. Along with that growth, our vendors have grown from 30 or 40 to well over a hundred. Check out our website (<http://www.iaclea.org/>). I think you will find schools that will be very interested in knowing more about Wentz.

I wish you great success, and if I can ever be of service to you, please let me know.

Sincerely,

Kenneth A. Willett

Public Safety Director, (Retired) The University of Montana – Missoula, Montana